

New Burlington House 1075 Finchley Road Temple Fortune London NW11 0PU

**Tel:** 020 8731 0777 **Fax:** 020 8731 0778

**Email:** mail@cohenarnold.com www.cohenarnold.com



Retirement isn't what it used to be. In many ways it is better: people are living longer and enjoying healthier and more active retirement years.

On the financial side, however, trends are not as positive. For a combination of reasons, the goal of a financially secure retirement is becoming increasingly difficult to achieve. This guide highlights some of the issues you need to consider if you wish to enjoy the comfortable retirement you deserve.

While being able to retire may not be your most important financial objective now, sooner or later it will be at the top of your agenda.

The earlier you focus on your retirement needs and plan for meeting them, the more time you will allow yourself to invest and the more time your investments will have to grow.

### A pensions shortfall?

Many people are heading towards retirement with inadequate savings, and many even have significant debts. Meanwhile, retirement periods are becoming longer – you could spend a third of your life as a retired person.

For many, the whole picture adds up to a pensions shortfall. However, by taking action now you can help to make this period as financially secure as possible.

### Key points to discuss with us include:

- Working out how much you need to save to create a 'retirement pot' capable of securing the comfortable retirement you desire
- · Tax-advantaged saving for your retirement
- · Using your business to help fund your retirement.

There are various options for retirement funding available – see later for some of the most common.



# Principal pension planning

## The state pension

Eligibility for a state pension depends on an individual's national insurance contribution (NIC) record. Individuals who reach state pension age after 6 April 2016 will receive a flat-rate pension, worth potentially no less than £168.60 per week (2019/20). Those who reached state pension age before 6 April 2016 will continue to claim their basic state pension (plus any additional state pension that they may be entitled to). Nearly everyone reaching state pension age in the next few years will be subject to complex transitional provisions which take account of their contribution record prior to 6 April 2016.

## **Employer pension schemes**

There are two kinds of company pension scheme, into which you and your employer may make contributions. A defined benefit scheme pays a retirement income related to the amount of your earnings, while a defined contribution scheme

reflects the amount invested and the investment fund performance.

All employers are now required to automatically enrol eligible workers into a qualifying pension scheme. From 6 April 2019 onwards, a minimum overall contribution rate of 8% of each employee's qualifying earnings applies, of which at least 3% must come from the employer. The balance is made up of employees' contributions and tax relief.

### **Personal pensions**

If you are not in a good employer pension scheme, you should make your own pension arrangements. If you are a higher rate taxpayer, your investment will, subject to limits, qualify for tax relief at 40%. The limits are the greater of £3,600 or your UK relevant earnings. The overriding annual allowance for most people is currently £40,000, however, those with adjusted income over £150,000 may have their annual allowance tapered down to a minimum of £10,000. A £4,000 limit may apply where money purchase pensions are accessed.

Pension input exceeding the annual allowance may be subject to a tax charge. Where premiums paid in the pension input periods ending in the preceding three years are less than the annual allowance for those years, unused relief may be carried forward.

For both employer and personal pensions, there is a limit on the tax-privileged benefits that can be drawn. The value of any authorised benefits paid out in excess of their allowance is subject to a tax charge known as the lifetime allowance charge. The standard lifetime allowance is £1,055,000 in 2019/20.

# Other planning options

#### Your business

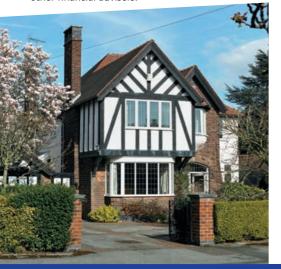
At some point in time, you will dispose of your business interests and invest the proceeds. While this may be some years away, at some point you will wish to realise its capital value. Maximising this value and paying the minimum in capital taxes, for example by making full use of Entrepreneurs' Relief (ER) and thus paying only 10% tax on the profit, is an important goal.



#### Your home

Although they might not be suitable for everyone, there are at least two ways to make your home boost your retirement finances. The first is downsizing – selling your current home and buying something cheaper to release value now tied up in your property for other purposes.

Alternatively, if you wish to continue living in the same property, 'equity release' might also be something to consider, but only in your later years. Equity release might not suit all families, and you need to discuss all the implications with us and your other financial advisers.



#### ISAs

Income earned on investments within an ISA is exempt from income tax. Gains made on ISA investments are also exempt from capital gains tax. The maximum annual deposit is £20,000.

The Lifetime ISA provides another way of saving for retirement. The accounts are available to any adult under the age of 40, and individuals can deposit up to £4,000 each tax year. Savers will receive a 25% bonus from the government for every pound they put in, up to the age of 50. Various rules apply.

#### Wills

Having a valid and up-to-date Will in place will not only ensure your estate is as tax-efficient as possible, but that your wishes are followed after your death.

#### Other sources

Savings insurance policies, property and valuables such as art or collections could all be taken into account when developing a retirement strategy.

Your retirement strategy will be determined by a number of factors. We can help you to plan for a comfortable future – contact us today.

# Planning checklist

Why not complete this checklist, and then make arrangements to discuss your retirement plans with us? We can use this as a starting point, to help you create a strategy to realise your retirement aspirations.

Do you have a retirement plan in place?	
Yes (date last reviewed:	_)
No, but I would like to develop one	
Do you have a valid Will? Does it reflect your current wishes and potential change in circumstances?	
Yes (date last reviewed:	)
My primary retirement goals are to:	
Live independently where I want	
Travel frequently	

Buy and enjoy the things I want

Help my children and their heirs Pursue hobbies and interests

Minimise taxes

Other
My current retirement resources include:  Pension plans Wills ISAs, stocks and shares Insurance policies Savings Art, collections and other valuables Other assets
I need help with:





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#### Partners:

D. B. Myers FCA

J. A. Neumann FCA D. Goldberg FCA DChA

D. Yu

B. Leigh FCA CTA

D. Z. Harris FCA A. Sternlicht FCA CTA TEP

M. Broner-Cohen FCA TEP

P. Olsberg FCCA CTA

B. Brenig FCA TEP

#### Consultants:

D.M. Birns FCA CTA J. N. Schwarz FCA

#### Associates:

A. Akhtar FCCA CTA

D.S. Binstock FCA

A.M. Braham ACA

S. Cohen FCA

J. A. Englard FCA

P.S. Gill FCCA

M. Hool ACA FCCA

M. Rosenblum FCA DChA

K. A. Sussman FCA

